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**UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF WASHINGTON**

CITY OF LEAVENWORTH,
a Washington municipal corporation,

Plaintiff,

v.

PROJEKT BAYERN ASSOCIATION,
a Washington nonprofit corporation,

Defendant.

PROJEKT BAYERN ASSOCIATION,
a Washington nonprofit corporation,

Third-Party Plaintiff,

v.

LEAVENWORTH CHAMBER OF
COMMERCE, a Washington nonprofit
corporation,

Third-Party Defendant.

No. 2:22-cv-00174-TOR

**LEAVENWORTH CHAMBER OF
COMMERCE'S REPLY IN
SUPPORT OF ITS MOTION TO
DISMISS DEFENDANT PROJEKT
BAYERN ASSOCIATION'S
THIRD-PARTY COMPLAINT**

December 2, 2022
Without Oral Argument

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TABLE OF ABBREVIATIONS

Abbreviation	Description
Defendant or PBA	Defendant Projekt Bayern Association
The City	Plaintiff City of Leavenworth, Washington

1 Third-Party Defendant Leavenworth Chamber of Commerce (the “Chamber”)
2 respectfully submits this reply to Projekt Bayern Association’s (“Projekt Bayern” or
3 “PBA”) opposition to the Chamber’s Motion to Dismiss Projekt Bayern’s Third-Party
4 Complaint, ECF No. 43.

5 PBA’s claims should be dismissed because they fail to state a plausible claim for
6 relief: the only acts PBA complains of are wholly fair uses of “Leavenworth” and
7 “Oktoberfest” and not actionable as a matter of law. Despite PBA’s protests, this Court
8 may consider the evidence submitted by the Chamber because it is central to PBA’s claim:
9 that it has been the only party using “Leavenworth Oktoberfest” in Leavenworth for 20
10 years. Regardless, PBA fails to plead the required elements of a claim under § 43(a) of
11 the Lanham Act, 15 U.S.C. § 1125(a).

12 **I. THE COMPLAINED-OF USES OF “LEAVENWORTH” AND**
13 **“OKTOBERFEST” ARE NOT ACTIONABLE AS A MATTER OF LAW.**

14 Courts may consider “certain materials” in determining a motion to dismiss under
15 Fed. R. Civ. P. 12(b)(6). *United States v. Richie*, 342 F.3d 903, 907 (9th Cir. 2003). “Even
16 if a document is not attached to a complaint, it may be incorporated by reference into a
17 complaint if the plaintiff refers extensively to the document or the document forms the
18 basis for plaintiff’s claim.” *Id.* at 908. This doctrine of “incorporation-by-reference” exists
19 to “prevent[] plaintiffs from selecting only portions of documents that support their
20 claims, while omitting portions of those very documents that weaken – or doom – their
21 claims.” *Khoja v. Orexigen Therapeutics, Inc.*, 899 F.3d 988, 1002 (9th Cir. 2018). This
22 rationale “applies with equal force to internet pages as it does to printed material.” *Knievel*
23 *v. ESPN*, 393 F.3d 1068, 1076 (9th Cir. 2005). Thus, when materials are omitted such that

1 a complaint does not “allege or describe the contents of the surrounding pages,” the Court
2 will take the contents of those omitted materials into account when evaluating the context
3 of the assertion that forms the basis for the claim. *See id.*

4 Here, PBA’s Lanham Act (supporting its Washington Consumer Protection Act)
5 claims are based on PBA’s contention that PBA produced the “only” Oktoberfest event
6 in Leavenworth, Washington for 20 years. ECF No. 21 at ¶¶ 36, 67, 68, 83, 84, 113, 114,
7 127, 128. The Chamber’s evidence in support of its Motion to Dismiss is not, as PBA
8 alleges, “an acknowledgement that issues of material fact exist with respect to Projekt
9 Bayern’s third-party claims against the Chamber.” *See* ECF No. 43 at 6. Rather, the
10 evidence consists of well-established facts that directly controvert an assertion central to
11 PBA’s cause of action: that PBA produced the “only” Oktoberfest event in Leavenworth,
12 Washington for 20 years.¹ *See id.* at 11-12; *see also, e.g.*, ECF No. 21 at ¶ 36 (“which
13 has been the only Oktoberfest event taking place in the City of Leavenworth for the past
14 20 years”) (emphasis in original). PBA inconsistently argues that although others in
15 Leavenworth, Washington had Oktoberfest-related events, these events are somehow
16 irrelevant to the assertion that PBA’s event was “the only Oktoberfest celebration taking
17 place in Leavenworth” for 20 years. ECF No. 43 at 11-12.

18 PBA submits evidence in the form of a trademark license showcasing that, in **2018**,
19 it entered into a licensing agreement with Ted Driven, LLC concerning use of the
20 trademark LEAVENWORTH OKTOBERFEST in association with a “marathon running
21 race” in the defined territory of Leavenworth, Washington. ECF No. 44-1. This admission
22 that other Oktoberfest events took place in Leavenworth during the past 20 years directly
23

¹ *See* Fed. R. Evid. 201(b).

1 contradicts PBA's pleading. *See also* ECF No. 37 at 5 (describing the **2015** Leavenworth
2 Oktoberfest marathon). Because PBA's claims are based on its assertion that it has been
3 the sole provider of Oktoberfest events in Leavenworth for 20 years, this Court should
4 review contextual evidence that may "doom" PBA's claims in analyzing whether the
5 Chamber's alleged use of "Leavenworth" and "Oktoberfest" was fair.

6 In response to PBA's argument that "fair use" is an affirmative defense (ECF No.
7 43 at 9 n.3), the Chamber reiterates that district courts in this circuit have dismissed
8 trademark infringement claims at this stage when the alleged infringer uses a descriptive
9 term "simply [] to identify [it]self." *See Albrecht v. Tkachenko*, No. 14-cv-05442-VC,
10 2015 U.S. Dist. LEXIS 32982, at *4 (N.D. Cal. Mar. 15, 2015) (dismissing claim at
11 motion to dismiss stage and citing 15 U.S.C. § 1115(b)(4) and *Hensley Mfg., Inc. v.*
12 *ProPride, Inc.*, 579 F.3d 603, 610-612 (6th Cir. 2009)); *see also In re Dual-Deck Video*
13 *Cassette Recorder Antitrust Litig.*, 11 F.3d 1460, 1467 (9th Cir. 1993) (affirming
14 dismissal at motion to dismiss stage based on descriptive use). It defies logic that
15 Leavenworth's Chamber of Commerce cannot use the term "Leavenworth" to identify its
16 own location as the site of an Oktoberfest. *See Playboy Enters., Inc. v. Welles*, 7 F. Supp.
17 2d 1098, 1103-1104 (S.D. Cal. May 20, 1998). PBA does not have any right to exclude
18 others from a descriptive use of "Leavenworth" or "Oktoberfest." *See KP Permanent*
19 *Make-Up, Inc. v. Lasting Impression I, Inc.*, 543 U.S. 111, 113 (2004) (trademark rights
20 for marks with acquired distinctiveness are granted "not in the original, descriptive sense,
21 but only in the secondary one associated with the markholder's goods").

22 Yet PBA argues that the Chamber's alleged uses of "Leavenworth" are not made
23 "in good faith." *See* ECF No. 43 at 9. PBA argues "the Chamber should have said

1 ‘Oktoberfest at (or in) Leavenworth’” to show good faith. Although nothing in the law
 2 requires such wording, *this is exactly what the Chamber did*. PBA argues “use of the
 3 phrase ‘Leavenworth Oktoberfest’ is a trademark use and not descriptive.” *Id.* at 10. But
 4 PBA *does not allege* the Chamber has used the phrase “Leavenworth Oktoberfest.” The
 5 Chamber has used “Leavenworth” and “Oktoberfest” exactly as PBA concedes
 6 descriptive use permits, and the Complaint does not contain any allegations that the
 7 Chamber has done otherwise. *See id*; *see also Threshold Enters. Ltd. v. Pressed Juicery,*
 8 *Inc.*, 445 F. Supp. 3d 139, 155 (N.D. Cal. Apr. 7, 2020) (“The ‘good faith’ requirement
 9 asks whether the defendant, in adopting the term, intended to capitalize on the plaintiff’s
 10 goodwill.”).

11 PBA also argues, without citation, that “fair use” is “not a defense to an unfair
 12 competition claim where a party is not asserting a trademark infringement-based claim.”
 13 ECF No. 43 at 8. While the Chamber appreciates PBA’s clarity that it is not alleging
 14 infringement of a trademark, fair use is not so restricted. *See Bell v. Harley Davidson*
 15 *Motor Co.*, 539 F. Supp. 2d 1249, 1262 (S.D. Cal. Mar. 3, 2008) (“where a defendant’s
 16 use of a phrase is ‘fair use’ for purposes of trademark infringement, defendant’s conduct
 17 cannot be ‘unfair’ for purposes of a Lanham Act unfair competition claim”).

18 **II. PROJEKT BAYERN FAILS TO PLAUSIBLY ALLEGE ANY RIGHTS** 19 **INFRINGED**

20 PBA intimates that its rights in its federal trademark registration are incontestable.
 21 *See* ECF No. 43 at 7; *see also* ECF No. 21 at ¶ 11. They are not; PBA has not met the
 22 conditions for incontestability. *See* ECF No. 36 at 7-8 (citing 15 U.S.C. § 1065(2)). What
 23 is more, PBA concedes the validity of its registration is presumed, but the presumption is

1 rebuttable. *See* ECF No. 43 at 7. PBA clarifies that its § 43(a) “claims are based . . . not
2 just [on] common law rights” but federal rights in its LEAVENWORTH
3 OKTOBERFEST mark as well. *Id.* at 8. But in so arguing PBA makes plain that PBA has
4 not pleaded the requisite elements of a § 43(a) claim for infringement of the look and feel
5 of particular services. *See* ECF No. 43 at 11 (clarifying allegations of “direct copying of
6 the services offered by Projekt Bayern”). If PBA desired to bring a cause of action for
7 trademark infringement, it should have so pleaded. *See* 15 U.S.C. § 1114. Instead, PBA
8 pleads:

9 The Chamber’s deceptive marketing and advertising, including the use of
10 phrases like ‘Oktoberfest returns’ and ‘Oktoberfest is Back,’ displaying
11 pictures of Projekt Bayern Services, and the mimicking of the project Bayern
12 Services in connection with the LEAVENWORTH OKTOBERFEST Mark in
13 the offering of the 2022 Festival, has caused actual confusion and is likely to
14 cause additional confusion or to cause a mistake or to deceive as to affiliation,
connection, or association between the City [sic?] and Projekt Bayern and
constitutes false designation of origin within the meaning of § 43(a) of the
Lanham Act, 15 U.S.C. § 1125(a).

15 ECF No. 21 at 20, ¶ 87.

16 PBA does not plead the Chamber is infringing its federal or common law rights in
17 the trademark LEAVENWORTH OKTOBERFEST. *See id.*; *see also* ECF No. 43 at 8
18 (“Projekt Bayern has not even asserted a trademark infringement claim against the
19 Chamber”). Did PBA intend to plead the Chamber was infringing “rights” PBA alleged
20 to have in the overall look and feel of its “Projekt Bayern Services”? Apparently not: PBA
21 has unequivocally stated it is “not currently asserting a trade dress cause of action”. *See*
22 ECF No. 43 at 13. PBA has not pleaded what, if any, right it owns that the Chamber is
23 alleged to infringe.

To survive dismissal, PBA must allege the elements of a particular cause of action,

1 but it has not done so.

2 To prevail on [a] claim for false designation of origin and false
3 description pursuant to 15 U.S.C. § 1125(a), [a complainant] must
4 prove the same elements as for trademark infringement: (1) that
5 [complainant] owns a valid and protectable trademark; and (2) that [the
other party] used in commerce a similar mark without authorization in
a manner likely to cause consumer confusion, deception, or mistake.

6 *Luxottica Grp., S.p.A. v. Eye Story, Inc.*, No. 2:18-CV-3374-CAS-GJS, 2020 U.S. Dist.
7 LEXIS 83810, at *9 (C.D. Cal. May 11, 2020). Because PBA does not so plead, its causes
8 must be dismissed.

9 **III. CONCLUSION**

10 When PBA's third party claims are analyzed under the applicable standard of Fed.
11 R. Civ. P. 12(b)(6), it is apparent they do not plausibly recite any claim upon which this
12 Court may grant relief. The Chamber respectfully requests they be dismissed.

13
14 Respectfully submitted, this 16th day of November, 2022.

15
16 /s/ Robert J. Carlson

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CERTIFICATE OF SERVICE

I hereby certify that on November 16, 2022, I caused the foregoing to be electronically filed with the Clerk of the Court using the CM/ECF System which in turn automatically generated a Notice of Electronic Filing (NEF) to all parties in the case who are registered users of the CM/ECF system. The NEF for the foregoing specifically identifies recipients of electronic notice.

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